

UNIT 1: GETTING INTO JOB HUNTING 4.0

TEST

1. **Please check which of the following is not a Formal job searching method:**
 - a) Services or employment agencies
 - b) Answering advertisements published in newspapers, journals
 - c) Answering advertisements published in internet
 - d) Contacting employers directly**

2. **Maslow's pyramid arranges the human needs in a bottom –up hierarchy. Please select which of the following is the base level of the pyramid:**
 - a) Belonging
 - b) Self-actualization
 - c) Esteem
 - d) Safety
 - e) Physiological**

3. **Check the False: A sociological approach to job search is frequently concerned with the activities that led**
 - a) to job offers being made
 - b) to jobs being found
 - c) to financial incentives**

4. **Check the False: Content theories of motivation are related to**
 - a) Needs hierarchy
 - b) Promotion and recognition
 - c) Motivation is maximized by interesting jobs
 - d) None of the above**

5. **Check the False: An individual's job hunting schema consists of:**
 - a) Networking
 - b) Contacting
 - c) Following up
 - d) Researching
 - e) Lying**

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6. Check the False: As a Talented Job Seeker you should:

- a) Hurry up and build your network, both in person and online.**
- b) Narrow your applications to relatively few positions.
- c) Do your research before you reach out to the employer.
- d) Figure out how you can network your way into the company before you apply.

7. Review the sentence: *Using one's personal contacts is among the most studied informal job search strategies*

- a) True**
- b) False

8. Review the sentence: *A job hunter is an exploratory multifarious personality, with limited understanding of global trends and values that should guide the job arch.*

- a) True
- b) False**

9. According to David McClelland's Learned Needs, the major motive for work is

- a) The drive to excel and succeed
- b) The need to influence the behavior of others
- c) The desire for interpersonal relationships
- d) Lack of interest in developing skills**

10. Check the False: A Job Hunter 4.0 can:

- a) Understands continuous learning
- b) Perceives work as an opportunity given to our talents and capacities
- c) Keeps high level of collaboration only with very specific people**
- d) Understands the "triple bottom line": financial, social and environmental measures of success